## CHINESE NEW YEAR 2025 SALES KIT









Let's usher in the year of the **Snake** with an exciting lineup of original CNY content with the biggest festive programme including variety shows, our annual CNY Eve Gala, dramas, telemovies and more!

Expect lots of collaboration opportunities to elevate your brand and spread greater awareness with our ready audience across a wide range of Digital, Radio, TV platforms and On-Ground this CNY!





# CNY 2025



CNY MV INTEGRATION

Pump up the festive energy with our exciting CNY music videos that resonate with the whole nation.



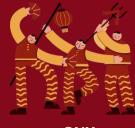
#### CNY ON-GROUND ACTIVATION

Connect with our audiences via the celebs and artistes that we bring together on the roadshow across the nation



#### ASTRO CNY MARKETING INITIATIVES

Ride on Astro's popular CNY thematic campaign to amplify your brand!



#### CNY SPECIALS

٠.

Await an amazing lineup of programmes & contents to elevate your brand across multiple touchpoints





## CNY THEMATIC 2025





Kickstart the CNY with the on-ground engagement around the nation and make these connection heard via our Astro ecosystem including TV, radio & digital.







#### **CNY Roadshows Detail**

| Date            | Jan 2025<br><mark>Actual Date TBC</mark> |
|-----------------|--|
| Location        | AEON Mall                                |
| No. of Roadshow | 4 x Roadshows                            |



#### Sponsorship Opportunities

- Sponsor's selling booth allocated at the venue to drive CNY sales.
- Exclusive stage activities with prizes giveaway by sponsor(s).
- Event backdrop and POSM promotional collaterals with sponsor's logo exposures.
- Pre-event promos on TV, Radio, Digital & DOOH.

All the photos/images used are for illustration purposes only. The details/information stated are subject to change.

۲



Sponsor's selling booth allocated at the venue to drive CNY sales.

as



\*All the photos/images used are for illustration purposes only. The details/information stated are subject to change.



Exclusive stage activities with prizes giveaway by sponsor(s).

asi



\*All the photos/images used are for illustration purposes only. The details/information stated are subject to change.



Event backdrop and POSM promotional collaterals with sponsor's logo exposures.

as



\*All the photos/images used are for illustration purposes only. The details/information stated are subject to change.



## **CNY MUSIC VIDEOS**



Our 2025 Astro CNY Music videos will be dance related, contain upbeat and festive tracks featuring Astro's talents coming together to bring fun and CNY cheer to our audience.

#### **MV 1**

Main CNY track Agogo-inspired song with a catchy beat Fantasy, playful, whimsical board game concept

#### MV 3

CNY track with cha cha elements Happiness Prosperity



#### **MV 2**

CNY song with Tango elements Dreamlike and luxurious look and feel Lyrics about family harmony Musical-inspired

#### **MV 4**

CNY track with fun Rock n' Roll Contains Hokkien + mandarin lyrics 50s-70s settings



## **CNY BRAND FILM**

Campaign Period : 25 Jan – 7 Feb 2025





- Let your brand film go beyond digital platforms and be seen on the bigger screen by families at homes this Chinese new year!
- Maximize your CNY brand film exposure on our Astro ecosystem that includes Digital, TV, Radio & on-ground!









Sponsorship Opportunities

#### SELECTED CHINESE + ENGLISH CHANNELS DEDICATED SLOTS FOR FULL BRAND FILMS



#### 88 SPOTS across 6 channels in 14 days

\*duration up to 5 min (inclusive o Astro Masthead opening and closing

\*if duration exceeds 5 mins, content to be edited on client's end \*no LPF involved required

\*if client request own material for opening & closing, further cost will be incurred and must follow advanced timeline for LPF application "Client to provide video with English subtitle versions to share across other vernaculars channels "to be scheduled by station (ROS)



VOD

Astro VOD reels to house all CNY brand films in one place



\* client to provide material for VOD poster \* client to provide synopsis in Chinese and English

#### AUDIO VERSION OF CNY FILM



Extend brands' CNY messages into an 60 sec audio brand film format to on Malaysian's No.1 Chinese Radio Station

> 2 STATIONS 15 Spots x 14 DAYS

With additional live liners on MY, Melody, Mix & Lite

\* 60 sec audio soundbyte (50 sec content + 10 sec CTA) \* client to advise the 50 sec content that they want to edit into the soundbyte

#### DIGITAL MORE EXPOSURE ON DIGITAL PLATFORMS



Video 360 Package which includes : In banner video, In-Stream Video , Outstream Video, Youtube Nonskippable short ad videos

#### Up to 300,000 Impressions

+ 30 sec cut down Branded Video Reels Overlay on Xuan CNY Microsite

+ Pre-Roll Video





## CNY PROGRAMMES LINE-UP 2025







| TX Channel     | Astro AEC        |
|----------------|------------------|
| TX Date        | 28 Jan 2025      |
| TX Time        | 9.30pm           |
| Total Episode  | 1 epi x 180 mins |
| Recording Date | 11 Jan 2025      |
| Cut-off Date   | 11 Dec 2024      |



AEC

## **CNY COUNTDOWN GALA**

**CNY LIVE SHOW** 

- Kick-start the new year with Malaysia's most thrilling and biggest CNY Countdown show, including splendid performances by various artists and celebrities!
- Venue: IJM Rimbayu



- Integrations of brand message and product placements available (subject to product relevancy)
- On air inside programme branding i.e., sponsor's TVC, branded promos, slide breakers, opening and closing credit, end roller credits, host mention, etc.
- On-air in programme branding & creative buys
- Digital CTA to show, social media postings, etc.











#### **CNY EVE SPECIAL & CNY DAYTIME SPECIAL**

- Usher your brand into the Year of the Snake on both the Eve and first day of Chinese New Year in a double LIVE show extravaganza!
- These Hong Kong simulcast live shows will be broadcasted exclusively on TVB Jade. Two (2) LIVE shows featuring amazing TVB Hong Kong's star-studded performances packed with CNY songs, dance, skits & interactive games.



#### **Sponsorship Opportunities**

• On air inside programme branding i.e., sponsor's TVC, 20sec programme promo + sponsors tag on, opening and closing credit, floaters

The details/information stated are subject to change.





The master of metaphysics in Malaysia, Hong Kong and Taiwan gives you som guidance.

#### **Click Here**

| TX Channel     | Astro AEC                         |
|----------------|-----------------------------------|
| TX Date        | 4 – 25 Jan 2025<br>Every Saturday |
| TX Time        | 8.30pm x 60 mins                  |
| Total Episode  | 4 epi                             |
| Recording Date | Nov 2024                          |
| Cut-off Date   | Oct 2024                          |



## FENG SHUI SERIES SIFU! MAY I ASK? 请问师傅

- Master Mak Ling Ling is one of the best-known fortune tellers in Hong Kong. Her annual appearance in Astro's Chinese Channels capsules has helped many to set their auspicious direction right at the beginning of a brand-new year.
- Join Master Mak Ling Ling as she brings us through Feng Shui tips and insights for the year of the Snake.



- Integrations of brand message available (subject to product relevance)
- On air inside program branding i.e., sponsor's TVC, branded promos, slide breakers, opening and closing credit, end roller credits, etc.
- Feng Shui tips videos, digital promotional videos, social media postings with branded advertorials.
- Branding on air i.e., recorded promo, live liner and feng Shui capsule with client's brand and sales message
- Social media postings with client's brand mention







## FENG SHUI VOYAGE 玄来过新年2025



**Click Here** 

| TX Channel     | TVB Jade             |
|----------------|----------------------|
| TX Date        | Jan – Feb 2025 (TBC) |
| TX Time        | TBC x 30min          |
| Total Episode  | 6 Epi (2 epi / wk)   |
| Recording Date | Nov 2024             |
| Cut-off Date   | Oct 2024             |

• Dato' Joey Yap is the founder of the Mastery Academy of Chinese Metaphysics, he will share his Feng Shui tips and invaluable insights together with renowned host Chui Ling to usher you in the prosperous Chinese New Year! Do not miss the opportunity to enlighten yourself on how 2025 will be for you.



- Integrations of brand message and product placements available (subject to product relevancy).
- On air inside programme branding i.e., sponsor's TVC, branded promos, 20sec programme promo + sponsors tag on, slide breakers, opening and closing credit, end roller credits, lower third banner etc.
- Digital exposures: social media posting with sponsor's branded frame, brand mention in caption & hashtag







#### **CNY COOKING SHOW**

## MARIA'S AUSPICIOUS MENU 肥妈新年新煮意 9



Click Here

| TX Channel            | TVB Jade             |
|-----------------------|----------------------|
| TX Date               | Jan – Feb 2025 (TBC) |
| TX Time               | TBC x 30min          |
| Total Episode         | 6 Epi (2 epi / wk)   |
| <b>Recording Date</b> | Nov / Dec 2024       |
| Cut-off Date          | Oct 2024             |

• Award-winning celebrity chef Maria Cordero returns for another season of scrumptious Chinese New Year recipes. She and her invited celebrity friends will be creating a dazzling array of festive CNY dishes for Malaysian audiences. Don't miss this tasty chance to be featured with her celebrity friends.



#### **Sponsorship Opportunities**

- Integrations of brand message and product placements available (subject to product relevancy)
- On air inside programme branding i.e., sponsor's TVC, branded promos, 20sec programme promo + sponsors tag on, slide breakers, opening and closing credit, end roller credits, lower third banner, floaters etc.
- Digital exposures: social media posting with sponsor's branded frame, brand mention in caption & hashtag

The details/information stated are subject to change.





| TX Channel     | Astro AEC                             |
|----------------|---------------------------------------|
| TX Date        | 11 Jan – 8 Feb 2025<br>Every Saturday |
| TX Time        | 10pm x 30 mins                        |
| Total Episode  | 5 epi                                 |
| Recording Date | Oct 2024                              |
| Cut-off Date   | Sep 2024                              |



#### astro **FOOD RELATED PROGRAM** BEST OF TIMES 花样二三事

- This New Year, we will welcome guests who have broken out of their life's predicaments, to join us in redefining the term 'season of blooming' during this festive season.
- We will also invite renowned bakers (including Vanessa Chong, the first champion of Astro's 'The Kuih Master') to design special pastry for each episode's guests.
- Symbolizing those beyond decadent pastry, like a life that can expand and contract freely, can withstand kneading, stretching, pressing, and flattening.



#### **Sponsorship Opportunities**

- **Client's brand integration on set**
- On air inside programme branding i.e., sponsor's TVC, branded promos, slide breakers, opening and closing credit, end roller credits. etc.
- Pre-roll and mid-roll audio on Food and Beverage audience interest
- Posting recipe videos and weekly programme promo with client tag-on on social media platforms

The details/information stated are subject to change.







| TX Channel     | Astro AEC     |
|----------------|---------------|
| TX Date        | ТВС           |
| TX Time        | TBC x 30 mins |
| Total Episode  | 4 epi         |
| Recording Date | Nov 2024      |
| Cut-off Date   | Oct 2024      |



## **TRAVELOGUE**

## MAK LING LING TRAVELOGUE Working Title

 See the fun side of Mak Ling Ling as she travels around some landmarks in Malaysia and meet interesting locals.



- Integrations of brand message available (subject to product relevance)
- On air inside program branding i.e., sponsor's TVC, branded promos, slide breakers, opening and closing credit, end roller credits, etc.
- Digital promotional videos, social media postings with branded advertorials.
- Branding on air i.e., recorded promo, live liner and feng Shui capsule with client's brand and sales message
- Social media postings with client's brand mention





| TX Channel     | Astro AEC                             |
|----------------|---------------------------------------|
| TX Date        | 11 Jan - 1 Feb 2025<br>Every Saturday |
| TX Time        | 9.30pm x 30 mins                      |
| Total Episode  | 4 epi                                 |
| Recording Date | Oct 2024                              |
| Cut-off Date   | Sep 2024                              |



## BALIK KAMPUNG E.S.G.回乡万象更新

- ESG Eat Storage Goods
- Welcome the New Year by starting with a thorough cleaning follow the celebs back to their hometowns to clear out long-accumulated and expired food from their hometown house.
- Rummaging through the celebs' fridges and storage cabinets, we find and piece together ingredients to cook up dishes, with laughter, tears, and surprises!



- Integrations of brand message and product placements available (subject to product relevancy)
- On air inside programme branding i.e., sponsor's TVC, branded promos, slide breakers, opening and closing credit, etc.
- Posting recipe videos and weekly programme promo with client tag-on on social media platforms









| TX Channel     | Astro AEC       |
|----------------|-----------------|
| TX Date        | 29 Jan 2025     |
| TX Time        | 8.30pm          |
| Total Episode  | 1 epi x 90 mins |
| Recording Date | 18 Aug 2024     |



## CNY SPECIAL / MUSICAL VARIETY

#### **CLASSIC GOLDEN MELODY CNY SPECIAL** 经典群星新春同乐会

- Continuing the competition between the teams from CGM2024, this show takes the form of a singing contest where two teams compete in different musical themes.
- Providing the audience with six decades (60 years) of happiness by featuring classic songs from the 1940s to the 2000s.



- Integrations of brand message and product placements available (subject to product relevancy)
- On air inside programme branding i.e., sponsor's TVC, branded promos, slide breakers, opening and closing credit, end roller credits, host mention, etc.
- Digital CTA to show, social media postings, etc.





| TX Channel            | Astro Hua Hee Dai |
|-----------------------|-------------------|
| TX Date               | 5 Feb 2025        |
| TX Time               | 8.30pm            |
| Total Episode         | 1 epi x 120 mins  |
| <b>Recording Date</b> | 30 Nov 2024       |



### CNY SPECIAL / VARIETY GAME SHOW

#### ILOVE HUA HEE BAI TI GONG 就是爱欢喜 - 兴旺发发发

- This local festival celebrates the 9th day of the lunar new year with performances and cultural background on Bai Ti Gong!
- A game show which gets up close and personal with audience.
- Most approachable game show with generous cash prizes and non-ending laughter.



- Integrations of brand message and product placements available (subject to product relevancy)
- On air inside programme branding i.e., sponsor's TVC, floaters, lower third banner, opening and closing credit, end roller credits, host mention, etc.
- Leverage on radio power with amplification of recorded promo with client's brand mention
- Pre-roll and mid-roll audio on audience interest
- Social media posting with clients' branding







| TX Channel   | Celestial Movies                        |
|--------------|---|
| TX Date      | 28 – 30 Jan 2025<br>CNY Eve - CNY Day 2 |
| TX Time      | 7pm / 9pm / 11pm                        |
| Total Movies | 9 x CNY Movies (TBC)                    |
| Duration     | 120 mins                                |



## CNY BLOCKBUSTER MOVIES 独家猛片贺新年

• Celebrate a whole new year with your audiences' all-time favorite blockbusters with Asia's superstars be it from HK, Taiwan, China, Singapore. On top channels that could reach you for more than a million reach each channel.



#### **Sponsorship Opportunities**

- Promoting brand association with movies that are crowd-favorite in occasion with the festive mood.
- On air associations i.e., sponsor's TVC, branded promos, opening and closing credit

The details/information stated are subject to change.





| TX Channel   | TVB Jade                             |
|--------------|--------------------------------------|
| TX Date      | 29 Jan – 2 Feb 2025<br>CNY Day 1 - 5 |
| TX Time      | 3pm (TBC)                            |
| Total Movies | 5 x CNY Movies (TBC)                 |
| Duration     | 120 mins                             |



## **CNY FESTIVE MOVIES** 新春贺岁电影

• Promoting your brand's association with CNY blockbuster movies with superstars from Hong Kong in occasion with the festive mood to reach out the movie lovers.



#### **Sponsorship Opportunities**

• On air inside programme branding i.e., sponsor's TVC, 20sec programme promo + sponsors tag on, opening and closing credit





| TX Channel     | Astro AEC                            |
|----------------|--------------------------------------|
| TX Date        | 26 Jan – 16 Mar 2025<br>Every Sunday |
| TX Time        | 9.30pm x 60min                       |
| Total Episode  | 8 Epi                                |
| Recording Date | Oct – Nov 2024                       |
| Cut-off Date   | Sep 2024                             |



astro originals ALL THE GOOD THINGS 好事将至

- 1 apartment, 4 families, 4 different encounters, 1 happiness.
- 4 interconnected heartwarming tales revolving around 4 families living in the same apartment. They dislike celebratory occasions such as Chinese New Year, Valentine's Day, and birthdays, and try to avoid the celebrations. Special incidents such as a kidnapping case, rental lovers, a dating reality show, and school bullying highlight the struggles, love, warmth, and bittersweet moments of the ordinary people involved. Will they find hope and happiness?



#### **Sponsorship Opportunities**

- Product integrations in drama (subject to product relevance)
- On air inside program branding i.e. sponsor's TVC, branded promos, end roller credits, etc.

The details/information stated are subject to change.





## CNY RADIO TACTICALS 2025









# MY (MEDD) COXUAN FENG SHULSERIES

- MY and MELODY are going to give listeners a sneak preview for year 2025 via the ever popular annual 12 animals' capsules.
- The capsules will give insights to the upcoming year and what listeners can expect for each of the 12 zodiac signs, these include career, love, health and many more.
- The capsule will be played daily from 9am to 8pm, with one played every hour. Total 12 different zodiac for a day.
- We will create a character named "Master XX" to be our favorite zodiac expert to produce & voice the capsules!
- GOXUAN will do it in video format in a funny and comedy way, giving advice to youngster about studies, love and to give advice to fresh grads in finding jobs. There will be audio to be played on air too.

| On-Air Stations | MY, MELODY, GOXUAN          |
|-----------------|-----------------------------|
| Campaign Period | Jan – Feb 2025<br>(3 weeks) |
| Cut-off Date    | w/c 6 Jan 2025              |



- Integration of client's brand and sales messages available
- Branding on air
- Branding on station's website, videos, social media postings with Client's brand and sales message







# On-Air StationsMY, MELODY, GOXUANCampaign PeriodJan – Feb 2025<br/>(Any 2 weeks)Cut-off Date2 weeks before

## MY MEDDY COXUCIN INTERACTIVE SPECIALS CNY ANGPAO GIVEAWAY

- Angpao is all about blessings and well wishes.
- Angpao are generally given by parents or married couples to the younger non-married children of the family.
- Station will invite listeners to call in/online registration and complete a task to win Ang Pao worth of RM268 and client's products.
- The task / contest mechanic can be customized based on client's promotion.



- Integration of client's brand and sales messages available
- Branding on air
- Branding on station's website, videos, social media postings with Client's brand and sales message







## MY MEDDY COXUCIN INTERACTIVE SPECIALS CNY HOUSE HOPPING & LION DANCE

- We are giving our listeners the chance to make this CNY more memorable.
- Listeners register online and submit a photo of them with family or friends and a reason of why they want MY / MELODY / GOXUAN team to visit them during CNY.
- 5 most creative answers from each station will be selected. Announcer will visit the winners' home in Peninsular Malaysia during CNY.
- Announcers will bring along the lion-dance crew as well as RM500 Ang Pao and client's hamper worth RM 300 to visit the winners.

| On-Air Stations | MY, MELODY, GOXUAN          |
|-----------------|-----------------------------|
| Campaign Period | Jan – Feb 2025<br>(3 weeks) |
| Cut-off Date    | w/c 6 Jan 2025              |



- Integration of client's brand and sales messages available
- Branding on air
- Branding on station's website, videos, social media postings with Client's brand and sales message







| On-Air Stations | MY, MELODY, GOXUAN    |
|-----------------|-----------------------|
| Campaign Period | Jan 2025<br>(2 weeks) |
| Cut-off Date    | w/c 23 Dec 2024       |

## MY MEDD goxuan INTERACTIVE SPECIALS CNY LOU SANG

- Yu sheng literally means "raw fish" but since "fish" is commonly conflated with its homophone "abundance, Yusheng is interpreted as a homophone for Yusheng meaning an increase in abundance.
- This year, we would like to give listeners a chance to toss "Lou Sang" with our announcers before Chinese New Year via 2 weeks online submission. Station's announcers will visit the best winner together with God of Prosperity.
- Log on to station's website and complete a task. 5 of the selected winners will win RM200 ang pau and worth of RM100 client's product. Station's announcer together with God of Prosperity will visit them.



- Integration of client's brand and sales messages available
- Branding on air
- Branding on station's website, videos, social media postings with Client's brand and sales message







## MY MEDD goxuan Interactive specials CNY REUNION DINNER

- The reunion dinner on the Lunar New Year's Eve is a mandatory custom to feast on authentic delicacies. The reunion dinner also symbolizes a good start to the new year while also bonding the family.
- Listeners are invited to call in / online submission to tell us their most unforgettable reunion dinner with their family OR questions related to reunion.
- 10 winners (MY & MELODY), 5 winners (GOXUAN) from each station will be rewarded with client's hampers as well as entitled to attend a reunion dinner with their family members (10 pax) and announcers will be there too.

| On-Air Stations | MY, MELODY, GOXUAN          |
|-----------------|-----------------------------|
| Campaign Period | Jan - Feb 2025<br>(4 weeks) |
| Cut-off Date    | w/c 23 Dec 2024             |



#### **Sponsorship Opportunities**

- Integration of client's brand and sales messages available
- Branding on air.
- Branding on station's website, videos, social media postings with Client's brand and sales message

\*Subject to airtime availability. First Come, First Serve.







## MY MEDD COXUCIN INTERACTIVE SPECIALS CNY SPRING CLEANING

- Before Chinese New Year, we clean up our house to welcome the new year.
- This year, let's spread the joy by helping orphanage / old folks' home to clean their surrounding and celebrate Chinese New Year with them!
- The best submissions will be rewarded with client's products/hampers and get to join station's announcers to clean the selected 2 homes. We will buy some daily essentials and bring client's products/hampers for the home.

| On-Air Stations | MY, MELODY, GOXUAN    |
|-----------------|-----------------------|
| Campaign Period | Jan 2025<br>(2 weeks) |
| Cut-off Date    | w/c 23 Dec 2024       |



- Integration of client's brand and sales messages available
- Branding on air.
- Branding on station's website, videos, social media postings with Client's brand and sales message





## **TERMS & CONDITIONS**

- All prices are exclusive of Government Tax and are subject to 6% Service Tax if applicable
- The above package is only applicable for one (1) product or brand per advertiser.
- The above package is on first-come, first-served basis.
- The above package is non-cancellable and non-transferable. 100% surcharge will be imposed upon any cancellation.
- All TVC spots are scheduled at Astro's discretion and are subject to airtime availability.
- Astro reserves the right to block certain dates and/or special programming (e.g., Festive, Key Signature Program etc.)
- The creative concepts contained in this document have been developed by Astro. All elements as described above remain the property of Astro and shall not be used or duplicated, in part or in whole in any form whatsoever.
- This agreement is private and confidential, and no content herein shall be divulged to parties other than the intended agency and client.
- Astro reserves the right to amend any of the above pricing categories and/or its time belts from time to time.
- The above package is subject to the general terms and conditions for the provision of airtime, which can be found at https://www.quake.com.my/advertising-terms-and-conditions



# 

## **GONG XI FA CAI**



