

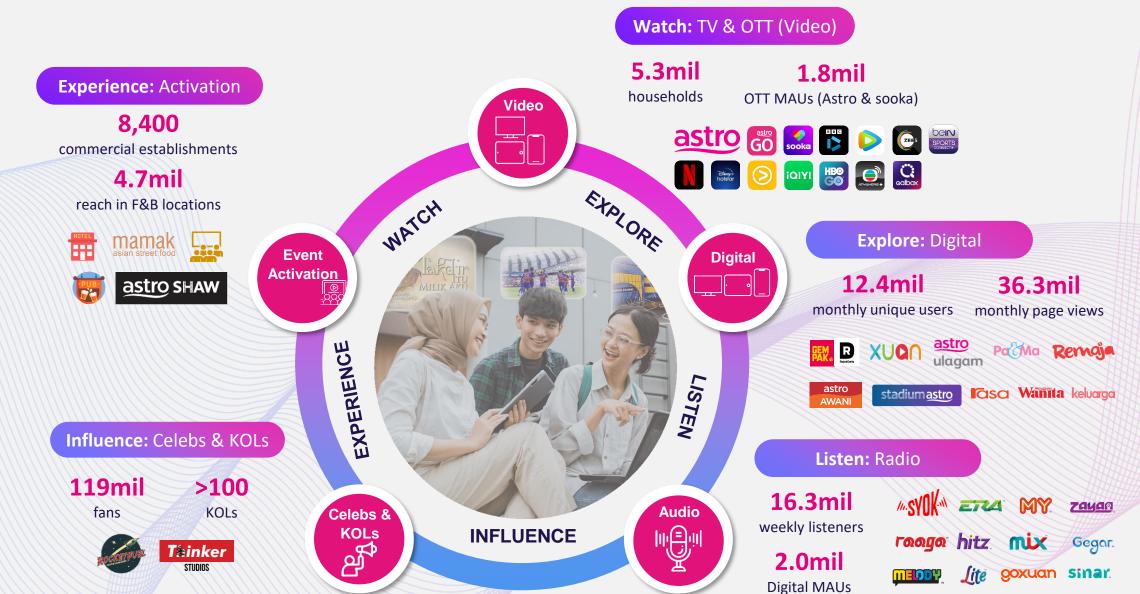


Content & Consumer

Based Ecosystem

An ecosystem enabling 360 reach & engagement





Largest addressable audience base across multiple platforms

Focuses on business outcome and ability to prove ROI under **ONE ECOSYSTEM**



beyond demographics

Reaches audiences based on purchase intent, behaviour, locality and interest

Customised creative messaging across diverse audience segments

Better ad recall and engagement



combines TV's persuasive power with digital targeting capability

Leverage on our first-party data



Astro delivers your ads to specific high value audiences at scale

Across on-demand, live-streaming and linear TV





Addressable Advertising across Linear TV, VOD and Astro GO

On Linear **TV**

71%TV Viewership Share

144 mins

Average Daily Viewing

8.6_{mil}

Average Daily Viewers

VOD

15.8 bil

(jumped 18% YoY)

Total Minutes Streamed

astro GO

538 к

Monthly Active Users

1,413 mins

Average Monthly Viewing

202 mins

Average Weekly Viewing

Addressable Advertising via SYOK Digital Audio Ecosystem

Audio Streaming with Radio Web & SYOK

Ave Monthly Audio Streams > 12 Million

Ave Time Spend Listening/ Stream

> 52 Minutes

Source: Radioactive/ Revma (Avg. Nov 2023-Jan 2024), data based on listening duration > 1 min
*Revma starting from Dec 23



Malaysia's most influential Audio Entertainment & Infotainment App

360° Content Ecosystem











Live & Online Radio

High-quality streams of 91 radio brands.

Podcasts

A growing inventory of new, original and truly Malaysian podcasts.

Original Videos

An array of original videos that covers interesting topics and appeals to multi-racial Malaysians.

Video Live Stream

Real time-content live and interact with us via Live chat.

Play

Hosts all contests and giveaways on SYOK and across all the radio stations.

Creative ad formats to address different business needs



Audio ads

Deliver audio ads across different positions and lengths.





Audio ads & display companion Add a companion ad and show it whilst the audio ad is playing.



Shake Me TM

Users shake their mobile of smartwatch with a CTA directly into your audio spot.

Addressable reach through Astro Digital by life stages and segments











Life Stages

Gen Z (Est. Audience: 14 mil)

Millennials
(Est. Audience: 31 mil)

Newly Wed
Est. Audience: 3.0 mil)

Family
(Est. Audience: 24 mil)

Empty Nesters (Est. Audience: 19 mil)

Segments



Arts & Entertainment (Est. Audience: 12 mil)



News (Est. Audience: 18 mil)



Sports (Est. Audience: 3.0 mil)



Finance (Est. Audience: 1.3 mil)



Automotive (Est. Audience: 210K)



Home & Garden (Est. Audience: 3.4 mil)



Travel (Est. Audience: 1.2 mil)



Food & Beverage (Est. Audience: 970K)



Islamic (Est. Audience: 2.2 mil)



High Income (T20) (Est. Audience: 98K)



Beauty & Fashion (Est. Audience: 510K)



Dairy (Est. Audience: 5.4 mil)



Health & Fitness (Est. Audience: 1.6 mil)



Education*



Video Gaming & eSports (Est. Audience: 10K)

Engaging the online community with 40+ Digital Brands leading across different demographics and interests



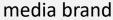
No.1

News brand on social media



No.1

Recipes and cooking





Malaysia's most popular audio multilingual entertainment app



No.1

Women lifestyle portal



Best Digital Publisher of the Year 2023 MDA d Awards



Pa@Ma

No.1

Parenting media brand



No.1

Chinese digital entertainment

brand



No.1

Family media brand



No.1

Indian digital brand



Empowering youth through inspiring content

Championing Malay lifestyle content hub with 17 interest-centric brands



Vernacular content contributed 77% of TV viewership

TV viewership share (1) 71% Astro

29% FTA

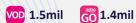
77% Vernacular (up 3 p.p.)

23% Others(3)











™ 983K **VODS 30K**







Jayang Jayang PRKAHWINA









GO 8K





TV 244K

™ 42K



VOD 139K



GO 43K

60 27K

















Streams on Astro GO



142

channels (2)

132

HD channel

51

Astro-branded channels

Ultra HD channels

- + 97,000 OD shows
- + 4K Ultra HD VOD
- + 2 Astro GO access
- + Streaming services



18

free channels

50

prepaid channels & packs

Target Audience: Kantar Media, Dynamic TV Audience Measurement (DTAM). All Astro Pay-TV viewers

VOD 39K

Number of channels as of 31 January 2024

Others include Sports, English and International content

™ 187K

Connecting our audiences with the Best Local Originals

The Best of Local Series & Astro Originals













Fan-Favourite Live Signatures











Streaming straight into the hearts of Malaynnials and Sports Fans on sooka







4.3 Mil
App installs



1.0 Mil
Monthly Active Users
(+23% YOY)



1.7 BilMinutes watched to date



60% Mobile users

Local sports rule: Liga M almost double the fanbase of EPL

The best experience of top global and local sporting event









Premier English Premiere League



Football legends for activation with fans!



High growth sports – Surpass heyday of Datuk Lee Chong Wei 2023 – 4.6 mil (1/1-31/7) . 6.8 mil (1/8-31/12)

2022 – 6.4 mil 2021 – 2.8 mil 2020 – 2.1 mil

360° coverage, stadium attendance for Liga M increased 54%

stadium <u>astro</u>

Latest sports results, exclusive clips, highlights and more!

Blurring the lines between sports and entertainment



Dari KL ke PL



Battleground Malaysia



Real Men Malaysia

Astro Home of Kids with full-fledged content marketing solutions



Branded Animation & Original Production



On-Ground Mascot
Activation



Marketing Collaterals (Image/Song Rights)



Licensing & Merchandising



Media and Amplification

Audience & Award Winning Live-Action Family Franchises











Animation Franchises









International Franchises





Sponsorship & Premium



Alliance Bank Pinkfong & Babyshark Live Streaming



Drypers Pinkfong & Babyshark Premium



Sustagen Didi & Friends
Sponsorship



PTPTN Omar & Hana Branded Song

Experiences & Merchandise



Pinkfong Babyshark Musical Show



Didi & Friends Fhilharmonic Orchestra



Pinkfong Babyshark
Indoor Playground



Pinkfong Babyshark Learning Kits

ADVOCATING MARKETING EXCELLENCE

KFC's 'Daebak K' redubs Malaysian oppas into Korean Viral Sensations

Introducing a new product – Korean fried chicken

Creating a buzz that resonated with Malaysians while integrating KFC into the Korean pop culture wave.

"Koreanising" local drama - Projek High Council, a record-breaking series

The birth of the Daebak K movement – dubbing meme video trend, turning actors from local drama into Korean-speaking "oppa", humorously centered on KFC's K-Cheese Crunch cravings, bridging two passionate fandoms – K-fans and local drama enthusiasts.

The Results



4.4 Mil

Views on Astro's OTT and Digital platforms

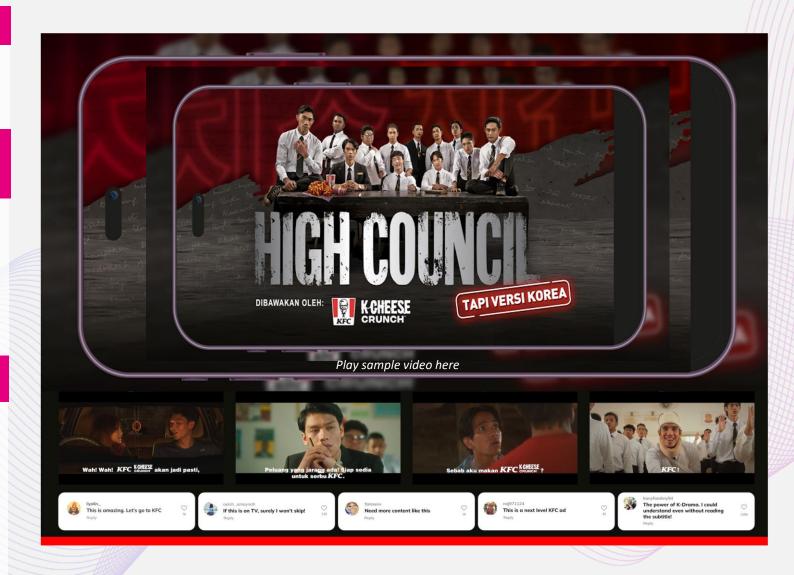
6.3 Mil Impressions on digital



57,000 Engagement on digital



+13%
Sales Increase



CLEAR Men seizes half time: gamifying World Cup breaks for fans

Navigating creative roadblocks

Non-sponsor status during the FIFA World Cup Qatar 2022[™]; weakened market dominance...

Owning the halftime space with live gaming experience

Capitalised on fans' FOMO by staying connected throughout the World Cup journey thru second screens with rich media ads, social updates, and gameplay, messaging centered around "Long Lasting Freshness to Conquer the Matches".

The Results





+4.5%

Penetration Q4 2022 vs Q3 2021)

+9.6% Volume Usage (vs past 3 months)



8 Mil **Total Reach** 36,000 **Players**

90,000 Game sessions

>356K views



2023 DRAGONS OF MALAYSIA – GOLD

Best Digital Campaign



MARKETING EXCELLENCE AWARDS 2023 - GOLD Excellence in Gaming



MSA Awards 2023 - BRONZE Best use of mobile, interactive and immersive experience

The MARKies Awards 2023 - SILVER Most Creative - Experiential

2023 DRAGONS OF ASIA – SILVER

Best Entertainment Campaign

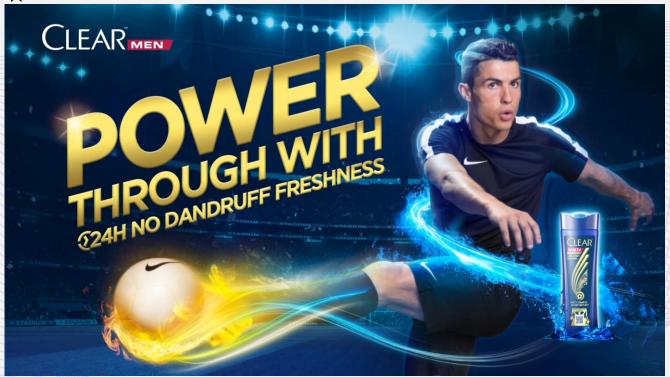


2023 MDA d Awards - FINALIST Best Use of Media



MSA Awards 2023 - FINALIST

Best Use of Sports, Gaming and eSports



ERA SYOK VAGANZA turned KFC into a FC (Football Club)!

Excellence in sponsorship activation

Competing against a major competitor who was an official global sponsor during the FIFA World Cup Qatar 2022

Leverage the vital role in creating excitement for every match – the football pundit

Inspired by the beloved Malaysian folk character *Pak Pandir*, *Pak Pandit* (pronounced similarly to pundit in Malay) emerged as KFC's eccentric, knowledgeable, uncle-like figure, passionate about football and fond of KFC. Delivering tailored content across Astro's 360 touchpoints to diverse football fan segments.

The Results

Brand Health Score & Digital

6.5pts
Brand Index

3.6x Purchase Intent

+4pts
Ad awareness

ss

+4.5pts

Consideration Recommen score

+6pts
Recommendation

Over 1mil
Video views on Astro's
social media

(+82% vs KPI)

+15%Growth vs past year



2023 APPIES MALAYSIA – BRONZE

Consumer & Business Services



MSA Awards 2023 – BRONZE

Best Use of Integrated Media



MSA Awards 2023 – FINALIST

Best Use of Data & Analytics



Herbal Essences uncovers Gen Z's truths in cinematic universe

Killing 2 birds with one stone

Growing product demand by capturing a new gen of users while maintaining its Millennials core audience

A multi-generational narrative for Gen Zs, using the brand's ethos

Build upon the success of the previous Millennial-focused storyline to expand with a Gen Z perspective within a shared universe of self-discovery and authenticity through "Naturally Legit" proposition — Julia's Secret Recipe.

The Results



4.3 Mil Digital Views (+22.8% vs LY)

Highest Time Spent at 89% amongst Malays aged 15-29

>6.8 Mil Social Media Impressions **854K Views** Gempak's TikTok

1.2 Mil Mins Viewed on Facebook (+20% vs LY)



+13% Volume Share Growth (Q3 FY22)



Dragons of Malaysia 2023 – GOLDBest Entertainment Campaign



Dragons of Asia 2023 – SILVERBest Entertainment Campaign



MDA d Awards 2023 – Finalist Best Use of Video



Maxis ignites post pandemic Deepavali for **SMEs**

Combating the downturn challenges

Indian-owned SMEs struggled to stand out, their sales plummeted, compounded by a muted festive season.

Maxis Olirkiratu, a virtual Deepavali marketplace connects the community

Beyond physical storefronts, promoting over 100 SMEs across TV, radio, digital and social media. Festive brand film cum music video further immerse the Deepavali spirit.

The Results



3.05 Mil
Digital Reach

(Outperformed 15% vs KPI)

7.3 Mil Digital Views



2.93 MilRadio Listeners
(**17.3x** ave exposure)



28.5% CTR
Outperformed Industry
Benchmarks at 0.90%



1.29 Mil
TV Audiences,
85% of Total Indian 4+



EFFIE MALAYSIA - FINALISTBrand Integration & Entertainment Partnerships



EFFIE MALAYSIA - FINALISTFINALIST | Seasonal Marketing - Services



MSA Awards 2023- FINALIST

FINALIST I Best Use of MSA for Good



KFC strikes a nostalgic chord with Burger P. Ramlee amplified thru Astro Radio

KFC's burgers lose local resonance

Overshadowed by its contender, KFC was set to reignite interest in their burger menu offerings and create an impactful presence in the segment.

Retrofied top 3 Malay radio stations for a nostalgic appeal

In collaboration with SINAR, ERA & GEGAR, "Kwek Mambo" played over 10 days—integrated into curated sweepers, talk sets and on-ground contests and giveaways.

The Results



+3% Brand Share +21%

+2.9pp
Buzz Score

Brand Shar QoQ Transaction Growth YoY

+1.8pp
Consideration
surpassing competitor

+3.6pp
Purchase Intent
vs 2 weeks prior launch



2023 Festival of Media APAC - SILVER
Best Partnership



(video link)

PTPTN evolution: from loan provider to edu-solution expert

PTPTN repositioned its 'debt collector' public perception

with Kak Ngah Patin, refocusing brand communication as a personal financial planner & education solution specialist.

360° Transform, Educate, Engage

Foster genuine public connection & digestible communication with humanised older sister persona, redefining its value proposition & utilising strategic key periods.

The Results



6.7 Mil

66% of Malay TV Viewers

+17.4%

Loan Reimbursement

+16.8%

New Account Openings



Extended Reach From Branded Content



4.7 Mil

Radio Listeners

+ 6x App Downloads

> 9.6 Mil Reach

> 1.6 Mil views

> 1.1 Mil Engagements



The MARKies Awards 2023 - GOLD

Most Effective Use - Government Sector / Non-Profit Marketing



2023 DRAGONS OF MALAYSIA - FINALIST

Best Integrated Marketing Campaign



Embracing authenticity with Dove

"Kamu Tetap Kamu"

You Are Still You

Empowering the transformative journey of hijab-wearing women amidst societal pressures and hurdles in their daily lives.

360° Empowerment

Real stories and celebrity advocacy through phases of self-expression, confidence inspiration, and conquering together.

The Results



3.7 Mil
Total Reach



920K

Video Views with 1.77% CTR



6 Mil Impressions

+4.07%

Engagement Rate (surpassing industry benchmark 1.5%)



(video link)

Ella Furniture: Setting a new sales record in just 48 hours of the show airing

A Silver Lining

While many small businesses struggled when the pandemic hit, Puan Ella seized the spotlight and soared to new heights.

A powerful fusion of media, content marketing, star power and craftsmanship

With the No.1 home reference, Impiana: Makeover Ruang Selebriti, Ella Furniture infused its brand story through authentically engaging content, powered by popular celebrities on the top-rated Malay TV channel, Astro Ria. From weekly product integration to testimonial capsule on digital.

The Results



Record-Breaking

Alif Satar's Sofa steals the show, orders and bookings skyrocket in just 48hours after TV show debut.



Over 2.5 Mil
TV viewers



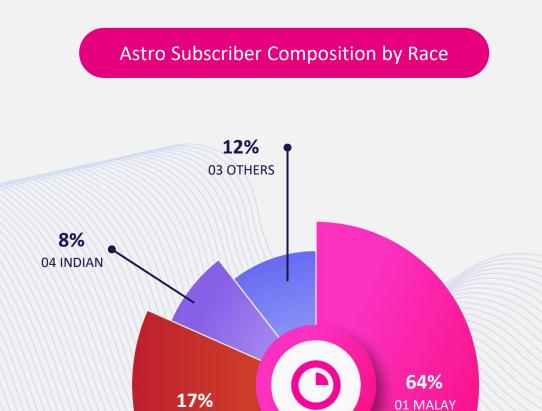
Close to 1 Mil Digital Reach

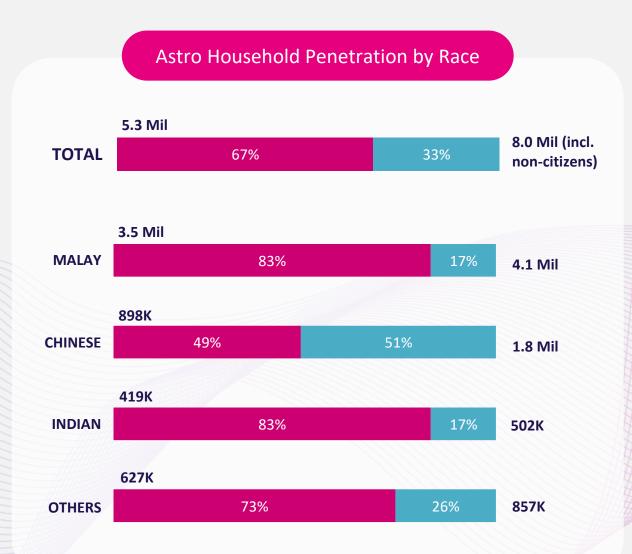


(video link



TV: Serving 5.3 Mil TV Households with 67% Penetration





02 CHINESE

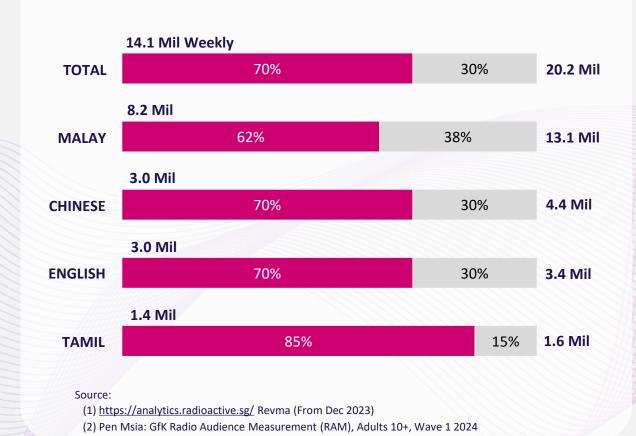
Radio: Serving 16.3 Mil Weekly Listeners on FM + Digital

76% Penetration in Peninsular Malaysia





Astro Radio fanbase Penetration by Language (Pen. Malaysia)



No.1 Audio Companion for Malaysians across all languages



Weekly on FM and digital

































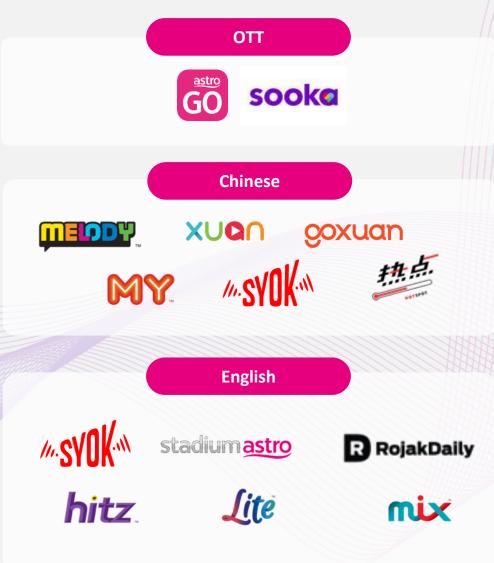


Weekly audience measurement is based on GfK for FM and RadioActive for online

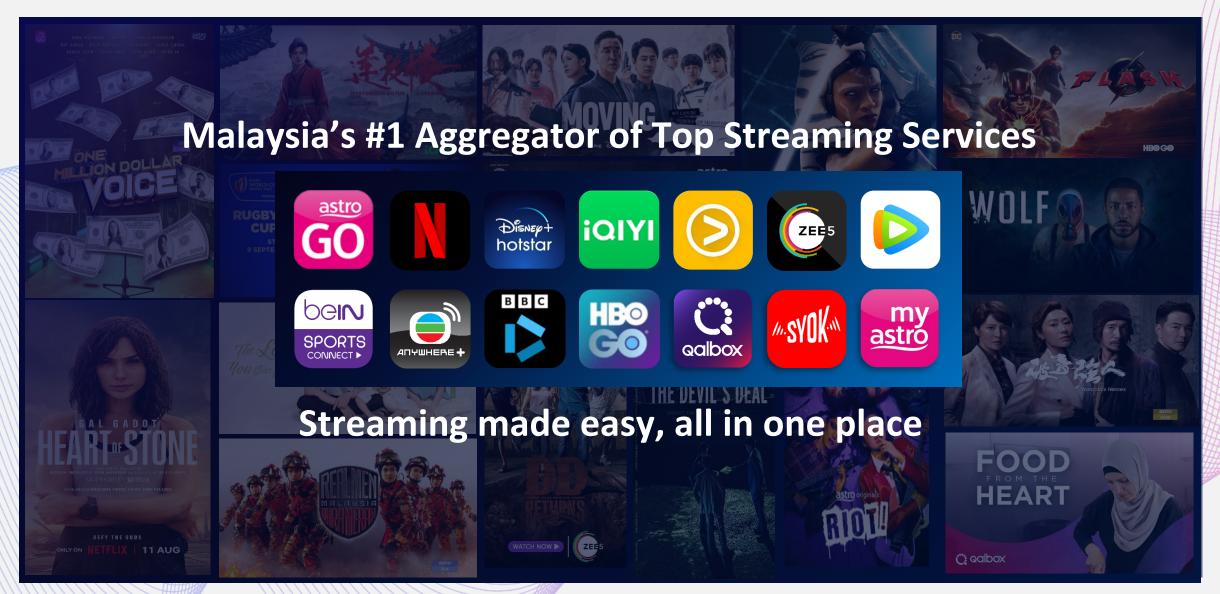
Total podcast listens averaged over 12 months (February 2023 – January 2024) based on Megaphone/Whooshkaa Analytics

Digital: Serving digital natives across all age groups





OTT: Aggregating the **Best Streaming** services all in one place



Malaysia's Largest Home Cinema for local movie premieres

Malaysia's No.1 Film in 2023



RM54 Mil GBO

Malaysia's No.1 Action War Film in 2023



RM34 Mil GBO

Highest Grossing Local Horror Film in 2023



RM6.5 Mil GBO

RM103 Mil

Box Office Collection +1% from FY23 **70%**Market Share +21 p.p. from FY23











Malaysia's Leading News Content Ecosystem











2.4 Mil

Average Monthly TV reach 4 Mil

Unique Web Visitors 68.4 K

Unique Mobile Users 42.2 Mil

Average Monthly video views FB/IG/YT/X 143.5 Mil

Average Monthly short-form video views

Top News Content
Average Monthly
TV Reach

Genre

TV Viewers

AWANI 7:45

AWANI 7:45

Prime Time News Bulletin

A G BAIL



Buletin AWANI

Hourly News Bulletin

2:9 Mil-



AWANI Pagi

Morning News Program

733 K



Niaga AWANI

Business & Financia News Program

533 K



Agenda AWANI

Current Affairs Program

468 K

Go Beyond

No.1 Destination for the Best Live Sports with the Biggest Pool of Sports Fanatics



5.1 Mil Total Viewers

3.6 Mil watched Super 6 Vs Super 6 live matches on ASSP

Average Time View on Premier League is 111.7 mins

1.2 Mil tuned in LIVE to ASSP UHD





All 244 Matches Live / Delayed on Arena Bola







7.7 Mil watched Liga Super Matches (viewership 25 Feb - 31 July 2023)
8.6 Mil watched Liga Super Matches (viewership 1 Aug – 18 Dec 2023)

Piala Malaysia gained **7.3 Mil** viewers

Piala FA attracted **4.7 Mil** total viewers

The opening match Piala Sumbangsih reached **1.4 Mil** Live viewers

6.3 Mil

Total viewers



Malaysia Vs Thailand gained
2.9 Mil Viewers



































Many more...

The Largest Sports Network in Malaysia

	Sepak Takraw League 2023	PERODUA MALAYSIA MASTERS PREMIETE DE DAMATEU BWF Malaysia Masters 2023	PETRONAS MALAYSIA OPEN 2023 BWF Malaysia Open 2024	All England Open Badminton Championship 2024	HSBC BWF World Tour Finals 2023	Premier League Season 2022/2023	Netball Super League 2023
TV Viewers	Liga Premier: 3.9 Mil Champions Cup: 2.6 Mil (Live Viewers)	2.5 Mil 3.8 Mil (Live Viewers)		4.2 Mil (Live Viewers)	2.2Mil (Live Viewers)	5.0 Mil (Live Viewers)	2.3 Mil (Live Viewers)
Core Audience	89% of Malay 4+	60% of Malay 4+	69% of Malay 4+	67% of Malay 4+	57% of Malay 4+	64% of Malay 4+	88% of Malay 4+
Digital Views	5.6 Mil (YouTube) 15.3 Mil (Tik Tok) 3.5 Mil (FB), 6.8 Mil (IG)	1.4 Mil (Tik Tok) 280К		1.3 Mil	63K	15K – 3.8 Mil Per Premier League Highlights	1.0 Mil
Social Media Followers	f 2.4 Mil 763K ▶ 1.17 Mil 723K	f 2.4 Mil o 763K o 1.17 Mil o 723K	f 2.4 Mil o 763K o 1.17 Mil o 723K	f 2.4 Mil 763K ► 1.17 Mil 723K	f 2.4 Mil 763K 1.17 Mil 723K	f 386K O 126K ► 1.45 Mil O 6K	f 2.4 Mil 763K 1.17 Mil 723K

Source: Kantar Media DTAM | Total Individuals 4+ Universe: 15.534 mil

Our Malay IPs Serving 3.5 Mil Households with 83% Penetration

	GEGAR MGANZA Gegar Vaganza S10	MEGADRAMA MegaDrama	Maharaja Lawak Mega	Anugerah Meletop Era'22	BIG STDGE Big Stage 21/22	MASKED SINGER The Masked Singer Malaysia S4	Sepahtu Reunion Live 2023	astro originals Projek High Council
Genre	Musical Reality Show	Drama Series Belt @ 10pm	Comedy Reality Show	Award Show	Musical Reality Show	Mystery Singing Competition	Stage Comedy	Drama
TV Viewers	8.2 Mil	*Average: 5 Mil	5.7 Mil	3.2 Mil	6 Mil	5.2 Mil	3.8 Mil	3.24 Mil
Core Audience Reach %	74% of Malay 21-34	52% of Malay 21-34	50% of Malay Male 15 - 29	34% of Malay 15-29 Female	54% of Malay Female 15-29	51% of Malay 21-34	53% of Malay 21-34	33% of Malay Female 15-29
Digital Views	263 Mil	173.4 Mil	24 Mil	863K (YT)	35.4 Mil	57 Mil	17.9 Mil	1.7 Bil (incl TikTok & UGC)

Source: Kantar Media DTAM Total Indiv Universe: 15.2 mil; Malay 15-29 Universe: 2.8 mil; Malay Fe 15-29 1.3 mil; Period: 2021-2023; Google Analytics; YouTube Insight; Meta Insight; Sprout Social *Average among 3 titles Jan-Mar 2024

Our Chinese IPs - Mandarin Serving 898K Households with 49% Penetration

	2000 Prime Talk	Evening Edition	歌唱大赛 BASIC GOLDEN BEIONY Classic Golden Melody 2023	Business Talk Season 6	The Sandbox Season 1
Genre	News / Current Affairs	News / Current Affairs	Reality Singing Competition	Talk Show	Reality Business Competition
TV Viewers	1.1 Mil	963 K	1.1 Mil	915 K	943 K
Core Audience Reach %	59% Chi PMEBs HHI 8K+	59% Chi PMEBs HHI 8K+	50% Chi 15+ HHI 10K+	35% Chi PMEBs	34% Chi PMEBs
Digital Views	205.7 K	1.1 Mil	1.3 Mil	n / a	8.9 Mil

Source: Kantar Media DTAM | Chinese 4+ Universe: 2.4 mil

Our Chinese IPs - Cantonese Serving 898K Households with 49% Penetration



Source: Kantar Media DTAM | Chinese 4+ Universe: 2.4 mil

^{*}Average monthly reach among all drama titles @ 8:30pm & 9:30pm from January until March 2024

Our Indian IPs Serving 419K Households with 83% Penetration

	Seithigal Tamil News	ASTRO VINMEEN HD Drama Series	Drama Series	BIG STD GE Tamil Big Stage Tamil S2	Saravedi Night
Genre	News	Drama Series Belt @ 9:00pm	Drama Series Belt @ 7:00pm	Musical Reality Show	Talk Show
TV Viewers	684K	335K	283К	296К	358K
Core Audience Reach %	68% of Indian 4+	44% of Indian 4+	35% of Indian 4+	32% of Indian 4+	45% of Indian 4+
Digital Views	-			NA	

^{*} Based on 8 episodes

Kids' Content with Growing Export Potential

TV Viewers (until March 2024)	Didi & Friends 5.1 Mil	Tayo The Little Bus 4.3 Mil	Omar & Hana 8.5 Mil	Pinkfong 3.1 Mil	Cam & Leon	Doraemon 5.9 Mil	Upin & Ipin 5.5 Mil
Core Audience		Mass Malay, y		Primary Schooler Mass Malay, young parents with kids aged 7-12 years old			
Digital Views	6.3 Bil 7.7 Bil		3.6 Bil	41 Bil	361 M	2.1 Bil	4.1 Bil
Social Media Followers	f 541 K o 414 K o 6.9M	f 784 K 12.6 K 10.4M	f 332 K o 143 K o 6.41M	f 719 K o 147 K r 72.6 M	f 17 K 2.3 K 541 K	f 120K (MY) 2119 K (MY) 4.81M	f 16 M 3.6 M 12.1M
On-Ground	10,000 crowd (Konsert Hora Horey Live!) 30,000 crowd (Mini Carnival)		30,000 crowd (Fiesta Omar & Hana 2.0)	55,000 crowd (Pinkfong T-Rex Event)	20,000 crowd (Cam & Leon Fun At The Park)		